# **Amiable Financial Services**

### **PROTECTION FACT FIND**

#### **IMPORTANT NOTE**

To ensure that suitable advice is provided and recommendations are based on your current financial circumstances it is important that questions are answered as fully and accurately as possible.

	First Client	Second Client
Name(s):		
Address:		
Postcode:		
Email address:		
Tel No:		
Mobile No:		
Other No:		
Adviser:		
Date fact-finding commenced:		
Data Fact find completed:		
Date of any updates:		

# **Client Details:**

	FIRST CLIENT	SECOND CLIENT
Title		
Surname		
First Name		
Previous Surname (if applicable)		
Date of Birth	/ /	/ /
Age		
Smoker	Y / N	Y / N
Relationship to other client	Spouse / Engaged / Partner Other	Spouse / Engaged / Partner Other
Dependants	Name(s) Age Re	elationship <u>Residence</u>
Are you, or are you connected to, a politically exposed person?	Y / N	Y / N
Current Residential Status	Owner / Tenant / LWP / Other	Owner / Tenant / LWP / Other
If renting, amount of rent paid	£ per week / month	£ per week / month
Are you on the electoral role at your current address	Y / N	Y / N
Length of time at current address	Yrs Mths	Yrs Mths
Previous Address (if less than 3 years, continue in notes section if more than one)		
Postcode		

Detail here the client(s) ob	<u>jectives and priorities</u>			
Does the client(s) have an the service they wish to re	y special considerations or ceive?	placed any limitations of		
Wills				
	Client 1	Client 2		
Does the client have a will?	Y / N	Y / N		
When was it last reviewed?				
Are there any special considerations to be taken				
into account? Details				
(Lasting) Power of Attorne	e <b>y</b>			
Do you have any arrangemen	ts in place Y	/ N		
Details:				
Is it understood how impo	rtant Defaqto Star Ratings a	are?		
Defaqto Star Ratings independently rate products across nearly 50 areas, from one to 5 stars, with 5 being the highest. It is important to base your financial decisions on what a product offers - not just price. Star Ratings assess where a product sits in the market in terms of the features and benefits it provides.				
Client(s) thoughts				

# **Occupation**

Current employer				
Occupation / Job title				
Employment status	<ul><li>Employed</li><li>Self-emplo</li><li>Retired</li></ul>	oyed	<ul><li>Employed</li><li>Self-employed</li><li>Retired</li></ul>	yed
If "other" give details	Other		Other	
If employed, on what basis?	<ul><li>Permanent</li><li>Temporary</li><li>Contract</li></ul>		<ul><li>Permanent</li><li>Temporary</li><li>Contract</li></ul>	
Time in current employment	Yrs	Mths	Yrs	Mths
Details of probationary period	Yrs	Mths	Yrs	Mths
If contract, specify term of contract	Yrs	Mths	Yrs	Mths
Previous employer if less than 2 years, to include dates of employment (continue in additional notes section if more than one employer)				
Anticipated retirement age				

## **Income**

Guaranteed income	£	£
Non-guaranteed income	£	£
Self employed income	£	£
State benefits	£	£
All other i.e. investments, property, pensions, et	£	£
Total net income	£	£

## **Outgoings**

CURRENT OR EXPECTED FUTURE EXPENDITURE	AMOUNT – Monthly or Annual
Total of loans/credit as below	£
Council Tax	£
Utilities and energy costs	£
Property costs i.e. mortgage, maintenance, rent, etc	£
Food and other household shopping costs	£
Insurance premiums ie. B&C, car, medical, dental, etc	£
Child Care / Maintenance	£
Clothing	£
Regular subscriptions ie. TV, phone, broadband, gym, newspapers, etc	£
Car and other transport costs	£
Education costs	£
Social	£
Savings including pensions	£
Holiday(s)	£
All other	£
Total monthly expenditure	£
Net monthly income (from income section)	£
Net monthly disposable income	£
Any pre-determined budget	£

## **Assets**

	FIRST CLIENT	SECOND CLIENT
Property	£	£
Savings/Investments		
Any other assets*	£	£
Total assets	£	£

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# **Liabilities**

Client 1, 2 or joint	Purpose	Balance o/s	Months o/s	Monthly payment
		£		£
		£		£
		£		£
		£		£

	FIRST CLIENT	SECOND CLIENT
Any other liabilities	£	£
Total liabilities	£	£
Total assets	£	£
NET VALUE	£	£

# **PROTECTION NEEDS**

## **Life Assurance**

Requirements for Lump sum (non-income)	Client 1	Client 2	Joint
Pay off mortgage	£	£	£
Pay off other loans	£	£	£
Funeral expenses	£	£	£
Other	£	£	£
House move	£	£	£
Other (please enter)	£	£	£
Total (A)	£	£	£

## **Existing Cover** – What other lump sums could your clients get?

	Client 1	Client 2	Joint
Existing Arrangements	£	£	£
Mortgage Policies	£	£	£
Other Insurance	£	£	£
Employer Benefits	£	£	£
Available Investments	£	£	£
Total (B)	£	£	£
Lump sum Shortfall (A - B)	£	£	£

NOTES;		

Ongoing Income Needs	Client 1	Client 2	Joint			
Replace lost annual income or cover relevant expenditure	£	£	£			
Other	£	£	£			
Total	£	£	£			
Less any consideration to income in FIB =	£	£	£			
Required annual income $\underline{\underline{f}}$ x100 / % interest = $\underline{\underline{f}}$ (Less excess lump sum in above section of $\underline{\underline{f}}$ )						
Lump sum to cover shortfall = £						
TRUST – Has the possibility of placing	ng this in trust been	considered and d	iscussed?			

#### FAMILY INCOME BENEFIT - REGULAR INCOME TO SPECIFIED DATE

	CLIENT 1	CLIENT 2
Existing arrangements in		
place?		
If so detail benefits and		
period to cover		
Amount required to replace		
income or relevant	£	£
expenditure		
Shortfall	£	£

#### LIFE ASSURANCE - DETIALS OF EXISTING ARRANGEMENTS

	Client: 1 / 2 / Joint	Client: 1 / 2 / Joint	Client: 1 / 2 / Joint
Plan Type			
Provider			
Date Started			
To age or end date			
Premium	£	£	£
Cover / Benefit	£	£	£
Other features			
Has policy docs been seen and reviewed?			

### **CRITICAL ILLNESS**

## **Details of existing Private Arrangements**

	Client: 1 / 2 / Joint	Client: 1 / 2 / Joint	Client: 1 / 2 / Joint
Provider			
Date Started			
To age or end date			
Premium	£	£	£
Cover / Benefit	£	£	£
Other features			
Has policy docs been seen and reviewed?			

## **Shortfall Analysis**

	CLIENT 1	CLIENT 2	JOINT
REASON FOR LUMP SUM			
Pay off Mortgage	£	£	£
Years Income	£	£	£
Pay off loans/Credit Cards etc	£	£	£
Other needs e.g. Childs education/ education	£	£	£
TOTAL	£	£	£
LESS EXISTING COVER (& SAVINGS)	£	£	£
SHORTFALL	£	£	£

NOTES		

### **INCOME PROTECTION**

	CLIENT 1	CLIENT 2
If you were unable to work due to sickness or		
accident, how much income would you		
require to maintain your standard of living?		
If you were unable to work for any length		
of time, what source of income would you		
have?		
Does/do client(s) hole	d any of the following	;
Personal IPP		
ASU		
Cash		
	£	£
Co Sick pay		
State Benefits		

## **Details of existing Private Arrangements**

	Client: 1 / 2 / Joint	Client: 1 / 2 / Joint	Client: 1 / 2 / Joint
Туре			
Provider			
Term / Age			
Deferment period			
Premium	£	£	
Benefit	£	£	
Has policy docs been seen and reviewed?			

#### **SHORTFALL ANALYSIS**

CLIENT 1					
Period (weeks)	0 - 13	14 -26	26-39	40-52	52+
Private					
£					
Employer					
£					
State Benefit					
£					
Total £					
Shortfall £					

CLIENT 2	1										
Period (weeks)	0 - 13	14	-26			26-39		40-	52	52	2+
Private											
£											
Employer £											
State Benefit											
£											
Total £											
Shortfall £											
NOTES											
NOTES											
			_								
PRIVATE MED	OICAL INSURA	NCE									
				CLI	ENT 1	ı		CL	IENT 2		1
Do you have any	private medical										
insurance (PMI)?			Yes		No		Yes		□ No		
T6b-4 :- 4b	£ +b										
If so, what is th insurer	e name or the										
Do you pay for this			Self		Emplo	yer 🗆	Self		Employer		
paid for by your en	nployer?										
Details of Existing	cover										
Details of Existing											
Protection whilst al	oroad?										1
			Yes		No		Yes		No		
If frequent foreign			Voc	_	Na	_	Voc	_	No	_	
any NHS reciprocal	arrangements?		Yes		No		Yes		No		
Do you have any	form of hospital										1
income benefit?			Yes		No		Yes		No		
Amount		_									
Any rootrictions	ovelucions	£					£				-
Any restrictions or	exclusions	I									1

Yes □

Yes □

£

Details:

What is the scale or band of

hospital that you pay for?

outpatient treatment?

**Cost of current cover** 

Does this scale/band include

No

No

Yes

Yes

£

No

No

### **RESIDENTIAL - BUILDINGS AND CONTENTS**

Do you have Contents Insurance	Y / N
If so, what is the name of the insurer	
What is the Sum Assured on your existing cover or what is the required amount	
How many bedrooms does the property have	
Is the cover new for old or is this cover required	Y / N
Is Accidental damage included/required	Y / N
Any restrictions or exclusions? details	
What is your current level of premium	
Do you have Buildings Insurance	Y / N
What is the current rebuilding costs of your home	
Is Accidental damage included/required	Y / N
Any restrictions or exclusions – details	
What is your current level of premium	
When was the property built	
Type of property ie. detached, semi, bungalow, flat, etc	
Security inc. maintenance contracts	
Smoke alarms fitted	Y / N
Current excess	
Years no claims bonus	

### **NON-RESIDENTIAL - BUILDINGS AND CONTENTS**

Do you have Contents Insurance	Y / N
If so, what is the name of the insurer	
What is the Sum Assured on your existing cover or what is the required amount	
How many bedrooms does the property have	
Is the cover new for old or is this cover required	Y / N
Is Accidental damage included/required	Y / N
Any restrictions or exclusions? details	

What is your current level of premium				
Do you have Buildings Insurance	Y / N			
What is the current rebuilding costs of your home				
Is Accidental damage included/required	Y / N			
Any restrictions or exclusions – details				
What is your current level of premium				
When was the property built				
Type of property ie. detached, semi, bungalow, flat, etc				
Security inc. maintenance contracts				
Smoke alarms fitted	Y / N			
Current excess				
Years no claims bonus				
Tenancy and type				
ADDITIONAL FACTFINDING NOTES				
Are any changes expected to the client(s) circumstances in the foreseeable future?				

#### **Declarations**

I/we confirm that I/we have read the information contained herein and confirm that this information is correct.

First Client		Second Client	
Signature	Date	Signature	Date